

## **Curriculum-Vitae**

### **SAJAL KUMAR KUNDU**

91, Jodhpur Garden

3<sup>rd</sup>Floor,

Kolkata 700045

Mob.No-96791 55334

Email: sajal.kundu24@gmail.com

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Dear Sir / Madam,

I am presently working with Tata Capital as SeniorWealth Manager from 5<sup>th</sup> November 2018 to till date.

I have an overall experience of around six years in banking, & also had an opportunity to develop and hone my business acumen and expertise in Banking & Finance.

I am looking for opportunities to attain a responsible position in the corporate team offering wide scope for decision making with growth possibilities.

An avid learner, with leadership and analytical skills, I have great interest in reading & playing games like cricket, attending seminar & traveling.

A summary of my knowledge & skill sets in enclosed herewith to tell more about myself & to present my credentials.

Thanking you in anticipation.

Sincerely yours

**SAJAL KUMAR KUNDU.**

**Contd....**

**Work Experience:**

**Tata Capital Financial Services Ltd**

Gariahat Branch

November 5<sup>th</sup> 2018 to till date

Senior Wealth Manager – Wealth Product Distribution

**Roles & Responsibilities**

- Acquiring HNI clients.
- Managing Portfolio/ Wealth.
- Reporting to Regional sales manager.

**Products & Services Dealing:**

HNI Savings Account (including NR), Term Deposit, Life Insurance, Health Insurance, General Insurance, Mutual Funds, PMS, AIF/ Structured Product, Housing Loan LAS & LAP and all financial investment products.

**KARVY PRIVATE WEALTH**

Kolkata Branch

January 3<sup>rd</sup> 2017 to October 2018

Wealth Manager

**Roles & Responsibilities**

- Acquiring HNI clients.
- Managing Portfolio/ Wealth.
- Reporting to Senior Wealth Manager.

**Products & Services Dealing:**

HNI Savings Account (including NR), Term Deposit, Life Insurance, Health Insurance, General Insurance, Mutual Funds, Foreign Exchange, Housing Loan & LAP and all financial investment products.

**DEUTSCHE BANK AG**

Kolkata Branch  
2016

March 5<sup>th</sup> 2012 to Dec

Relationship Manager -Personal Banking

**Roles & Responsibilities**

- Acquiring HNI clients.
- Managing Portfolio/ Wealth.
- Reporting to Acquisition & Banca Head.

**Products & Services Dealing:**

HNI Savings Account (including NR), Term Deposit, Life Insurance, Health Insurance, General Insurance, Mutual Funds, Foreign Exchange, Housing Loan & LAP and all retail banking products.

**ACHIEVEMENTS:-**

1. Qualified for Cape Town Tour
2. PAN India 4<sup>th</sup> ranked amongst the SM
3. Promoted as RM – Personal Banking from Sept 2014
4. Awarded "Hall Of Fame" for outstanding performance in H1 2014
5. Awarded "Hall Of Fame" for outstanding performance in H2 2014

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**QUALIFICATION:**

- M.B.A completed from IISWBM Calcutta University in 2007
- Bachelor in commerce from Calcutta University in 2004

**PROFESSIONAL QUALIFICATION:**

- M.B.A completed from IISWBM Calcutta University in 2007
- AMFI Certification done in the year 2019
- Certified by IRDA in the year 2019

**PERSONAL DETAILS:**

Date of Birth: 24th August 1983

Language Known: Hindi, English & Bengali.

**Declaration:**

Dear Sir/ Madam,

My Current C.T.C. is In Tata Capital is 8.35 Lakhs (Fixed Part).

Expected C.T.C. is negotiable

My Present Contact Details:

Mobile: 96791 55334

E-Mail: sajal.kundu24@gmail.com

The above statement is true best of my knowledge.

**Regards**

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**SAJAL KUMAR KUNDU**