



TARIT MITRA

BABANARAYAN APARTMENT

RECJUANI, RAJARHAT

KOLKATA-700135

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OBJECTIVE

I want to progress in this respective field as much as I can, to the uncompetitive environment and right to occasion and prove my worth to whole organization.

EXPERIENCE

1. From July, 2002 to 2004 December worked in ICICI Bank Personal Loan as Executive (DST).

JOB PROFILE.

Making sales and achieving target.

2. From 2005 January to 2006 October worked in ICICI Bank as Team Leader in Personal Loan (DST) **JOB**

PROFILE.

Coordinating sales team achieving target coordinating with Sales Manager and CPA.

3. *From 2006 November to 2008 November worked in ICICI Bank as Group Leader (DST).*

JOB PROFILE.

Coordinating with Team Leader taking meetings addresses and achieving target and also coordinating with Sales Manager and CPA.

4. *From 2008 December to 2009 December worked in Hdb Financial Services Ltd as Senior Sales Officer, sales mortgage loan and business loan.*

JOB PROFILE.

Making sales and achieving target.

5. *From 2010 January to 2012 February worked in Axis Sales Ltd as Senior Sales Officer, sales Home loan and Mortgage loan.*

JOB PROFILE.

Coordinating between credit and sales, achieving target, growing business and portfolio.

6. *From 2012 June to 2014 October worked in Hbl Global Pvt Ltd as Senior Sales Officer for Lap and Dod in favor of Hdfc Bank.*

JOB PROFILE.

Making sales growing business individual and achieving target.

7. *From 2014 November to 2016 August Tata Capital Housing Finance Ltd as Relationship Executive for Home Loan and LAP.*

JOB PROFILE.

Making sales growing business individuals and achieving target.

8. *From 2016 September to July 2017 working Indusind Marketing And Financial Services Pvt Ltd as Sr. Marketing Officer for Lap in favor of Indusind Bank.*

JOB PROFILE.

Making sales and achieving target.

9. *From 2017 August to July'2020 in Veritas Finance Private Limited as Branch Manager for Lap.*

Making sales and marketing and achieving branch target and maintain the branch portfolio.

10. *From 2020 September to continue working in Digifinlite Pvt.Ltd as Area Manager Sales for digital financial transition like AEPS, BBPS, DMT etc.*

- *Looking two district in west Bengal and recruit Team Leader and Sales Manager also.*
- *Continue maintain relation between Distributor and Retailer*
- *Visit to Distributor for more Revenue generation and guide to proper sales process by digitally.*
- *Meet Join calls with sales manager for new prospect .*

EDUCATION

1. *B. SC. From Calcutta University.*
2. *Others : Basic knowledge in computer*

PERSONAL DETAILS :

Father's Name : Sameer Mitra
Date of Birth : 07.04.1974
Language Known : English, Hindi and Bengali.
Marital Status : Married
Reference : As per required.

Date:-

Place:-

Signature