## Curriculum Vitaé

Name : Tanmoy Adhikary

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### **Career objective:**

An experienced and well maintained professional having ample amount of knowledge in banking sector and seeking an opportunity in the organization to use my skills and be able to contribute to the firm for which I am working. I will put my best effort to learn the company's policies and make better decisions in the favor of the company.

### **Career Summary:**

# **Branch Manager**

- -July 2021 to Till now working at IIFL FINANCE Ltd.
- -January 2021- July2021 at Muthoot Fincorp Ltd.

#### **Duties:-**

## **Team Handling and Business Development**

- Train and guide branch executives to achieve their indivisual business objectives and hasslefree customer service as well.
- Contribute to the growth of branch book.(Gold Loan and Business Loan)
- Guide and support the team for generating revenue through cross selling of multiple products like Health Insurance Demat and other insurances

**Senior Officer** – July 2016 –March 2019 at ICICI BANK LTD

#### **Assistant Manager**

- April 2019-December 2020 at ICICI BANK LTD

#### **Duties:-**

## **Business Development and Customer Service**

- To provide best in class financial services to thecustomers.
- Experienced in handling managed customers and customer portfolio.
- Achieve targets for Deposit and Revenue growth of the branch.
- To deliver high quality client service to thecustomers
- Execute retention strategies to manage client relationships and increase product sales.
- Contribute to the growth of Branch Asset and Liability Book.
- Marketing new financial products or services.
- Providing advice on investment.
- Migrating customers to various digital channels of our organization.

# **Operations and Compliance Risk Management**

- Ensure operations, risk control and process adherence at branch.
- Day to day operations(Financial and Non Financial).

- CTS clearing
- SOX and FTA

### **Academic Qualifications:**

Degree / Certificate	Qualification	Institute	Board / University	Year	Aggregate % / CGPA
Post Graduate	PGDBO	Institute Of Finance, Bankingand Insurance	NIIT	2016	70%
Graduate	B-Tech	Seacom Engineering College	West Ber al UniversityOf Technology	2013	66%
12 <sup>th</sup>	Senior Seconday Education	Hamilton High School	WBCHSE	2009	75%
	Secondary Education	Hamilton High School	WBBSE	2007	82%

#### **Additional Qualification / Certifications:**

- Passed NISM Mutual Fund Series VA with 56% marks.
- HTML5 and CSS3.
- Passed IRDAI SP.
- Passed UIDAI supervisor .

#### **Achievements:**

- LAKSHYA, a regional Life Insurance contest, 2018.
- Eagle, monthly zonal contest in July, August and September 2018
- Dadagiri ,Zonal Life Insurance contest in 2019
- Hello April, Life Insurance Contest in April 2020.
- In Top 5 Branches in zone as of Branch Score Card upto Dec'21.
- In Top 10 Branches in the zone in terms of YTD NET GROWTH.

#### **Hobbies:**

- Painting.
- Playing football.

# **Family Details:**

Details	Name	Occupation
Father	Tapabrata Adhikary	Business
Mother	Sibani Adhikary	House Wife
Brother	Pritimoy Adhikary	Student

### **Personal Details**

**Date of Birth** : 25<sup>th</sup> March, 1991

Gender : Male

Languages Known : English, Hindi and Bengali

Nationality : INDIAN

The above mentioned data's are true to the best of my knowledge

06.01.2022

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**Date**