**Curriculum Vitae**

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| **Prosun Banerjee** | **Residence:**

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**C/O: Mr. Biswanath Banerjee** **Vill : Mohanpur** **P.O.: Barwa Mohesh** **P.S.: Memari** **Dist: Burdwan** **PIN: 713146****West Bengal.****-Mail: prosunbanerjee94@gmail.com** **Contact No.**: **+918926577941, +917407081356** |

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| *Objective* |

**I want to work in a challenging and highly competitive environment where I would be able to explore my abilities using my technical skills and thus prove myself a productive asset in the organization and society at large.**

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| ***Academic Qualifications*** |

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| ***General Education*** |

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| **SL. No.** | **Name of the Institution** | **Name of Examination** | **Board/University** | **Year of Passing** | **Stream** | **Percentage (%)** |
| **1.** | ***Raj College Burdwan***  | **Bachelor of Arts** **(B.A.)** | **NETAJI SUBHAS OPEN UNIVERSITY**  |  **2021** | Arts | **71** |
| **2.** | ***Satgachia S.A. Institution*** | **Madhyamik(10+2Equivalent)** | **W.B.C.H.S.E** | **2011** | Arts  | **61** |
| **3.** | ***Bohar High School***  | **Madhyamik** **(10 Equivalent)** | **W.B.B.S.E.** | **2009** | General  | **43.37** |

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| ***Other Qualification*** |

***Basic Computer Knowledge:*Windows XP Professional, Windows 7 (SP 2002 & SP 2003),MS-Office 2003 & 2007,2010, Internet using and e- mail, Web surfing .**

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| ***Carrier Summary*** |

**Organization:- Ujjivan Small Finance Bank Ltd.**

**Division: Sales & Marketing / Position : Relationship Officer .**

**Period : Jan 2020 – till date**

**Role Entails:**

 ¤ Establishing business for the start-up company

 ¤ Generate profitability

 ¤ Customer Relationship Management

 ¤ Extensive Customer interface and engagement

 ¤ Market & Client database management.

 ¤ Perform the complete sales cycle starting from identifying customers, conversion of business,

 ¤ understanding customer requirements and meeting them through effective information management.

**Organization:- pnb Housing Finance Ltd .**

**Division: Sales & Marketing / Position : Relationship Officer .**

**Period : July 2019 – Jan 2020**

**Role Entails:**

 ¤ Establishing business for the start-up company

 ¤ Generate profitability

 ¤ Customer Relationship Management

 ¤ Extensive Customer interface and engagement

 ¤ Market & Client database management.

 ¤ Perform the complete sales cycle starting from identifying customers, conversion of business,

 ¤ understanding customer requirements and meeting them through effective information management.

**Organization: Dewan Housing Finance Corporation Ltd.**

**Division: Sales & Marketing / Position : working as a Business Development Executive .**

**Period :May 2017 – April 2019**

**Role Entails:**

* Establishing business for the start-up company
* Generate profitability
* Customer Relationship Management
* Extensive Customer interface and engagement
* Market & Client database management
* Perform the complete sales cycle starting from identifying customers, conversion of business, understanding customer requirements and meeting them through effective information management.

**Organization: Axis Securities Ltd.**

**Division: Sales & Operations/ Position Held:Relationship Executive**

**Period: May 2016 – May 2017**

**Role:**

* Generating sales; Customer relationship and repeat business management
* Customer grievances handling
* Lead organized stalling and promotional activities to generate business leads and in many ways .

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| *Other Personal Information* |

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| ***Name*** | ***Prosun Banerjee*** |
| ***Date of Birth*** | ***2ndApril, 1994*** |
| ***Sex*** | ***Male*** |
| ***Nationality*** | ***Indian*** |
| ***Father’s Name*** | ***Mr. Biswanath Banerjee*** |
| ***Marital Status*** | ***Single*** |
| ***Religion*** | ***Hinduism*** |
| ***Category*** | ***General*** |
| ***Languages Known*** | ***English, Bengali, Hindi.*** |
| ***Present & Permanent Address :*** | ***Vill - Mohanpur,******P.O. –Barwa Mohesh,*** ***P.S. – Memari,******Dist - Burdwan,******Pin - 713146******West Bengal*** |
| ***Strength*** | ***Strong Determination, Persistent attitude, Willingness to accept challenge & Continuous Self-development***. |

**Interest & Hobby:**

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| ***A part of my studies I have great interest in listening music, doing social work.*** |  |

I hereby solemnly declare that all the above information submitted by me is correct and true to the best of my knowledge and belief.

**Date: / /**  **-------------------------------------**

**Place:**  Mohanpur **(Prosun Banerjee)**