**Curriculum Vitae**

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| **Prosun Banerjee** | **Residence:**   |  | | --- | |  |   **C/O: Mr. Biswanath Banerjee**  **Vill : Mohanpur**  **P.O.: Barwa Mohesh**  **P.S.: Memari**  **Dist: Burdwan**  **PIN: 713146**  **West Bengal.**  **-Mail: prosunbanerjee94@gmail.com**  **Contact No.**: **+918926577941, +917407081356** |

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| *Objective* |

**I want to work in a challenging and highly competitive environment where I would be able to explore my abilities using my technical skills and thus prove myself a productive asset in the organization and society at large.**

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| ***Academic Qualifications*** |

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| ***General Education*** |

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| **SL. No.** | **Name of the Institution** | **Name of Examination** | **Board/University** | **Year of Passing** | **Stream** | **Percentage (%)** |
| **1.** | ***Raj College Burdwan*** | **Bachelor of Arts**  **(B.A.)** | **NETAJI SUBHAS OPEN UNIVERSITY** | **2021** | Arts | **71** |
| **2.** | ***Satgachia S.A. Institution*** | **Madhyamik(10+2Equivalent)** | **W.B.C.H.S.E** | **2011** | Arts | **61** |
| **3.** | ***Bohar High School*** | **Madhyamik**  **(10 Equivalent)** | **W.B.B.S.E.** | **2009** | General | **43.37** |

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| ***Other Qualification*** |

***Basic Computer Knowledge:*Windows XP Professional, Windows 7 (SP 2002 & SP 2003),MS-Office 2003 & 2007,2010, Internet using and e- mail, Web surfing .**

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| ***Carrier Summary*** |

**Organization:- Ujjivan Small Finance Bank Ltd.**

**Division: Sales & Marketing / Position : Relationship Officer .**

**Period : Jan 2020 – till date**

**Role Entails:**

¤ Establishing business for the start-up company

¤ Generate profitability

¤ Customer Relationship Management

¤ Extensive Customer interface and engagement

¤ Market & Client database management.

¤ Perform the complete sales cycle starting from identifying customers, conversion of business,

¤ understanding customer requirements and meeting them through effective information management.

**Organization:- pnb Housing Finance Ltd .**

**Division: Sales & Marketing / Position : Relationship Officer .**

**Period : July 2019 – Jan 2020**

**Role Entails:**

¤ Establishing business for the start-up company

¤ Generate profitability

¤ Customer Relationship Management

¤ Extensive Customer interface and engagement

¤ Market & Client database management.

¤ Perform the complete sales cycle starting from identifying customers, conversion of business,

¤ understanding customer requirements and meeting them through effective information management.

**Organization: Dewan Housing Finance Corporation Ltd.**

**Division: Sales & Marketing / Position : working as a Business Development Executive .**

**Period :May 2017 – April 2019**

**Role Entails:**

* Establishing business for the start-up company
* Generate profitability
* Customer Relationship Management
* Extensive Customer interface and engagement
* Market & Client database management
* Perform the complete sales cycle starting from identifying customers, conversion of business, understanding customer requirements and meeting them through effective information management.

**Organization: Axis Securities Ltd.**

**Division: Sales & Operations/ Position Held:Relationship Executive**

**Period: May 2016 – May 2017**

**Role:**

* Generating sales; Customer relationship and repeat business management
* Customer grievances handling
* Lead organized stalling and promotional activities to generate business leads and in many ways .

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| |  | | --- | | *Other Personal Information* | |

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| ***Name*** | ***Prosun Banerjee*** |
| ***Date of Birth*** | ***2ndApril, 1994*** |
| ***Sex*** | ***Male*** |
| ***Nationality*** | ***Indian*** |
| ***Father’s Name*** | ***Mr. Biswanath Banerjee*** |
| ***Marital Status*** | ***Single*** |
| ***Religion*** | ***Hinduism*** |
| ***Category*** | ***General*** |
| ***Languages Known*** | ***English, Bengali, Hindi.*** |
| ***Present & Permanent Address :*** | ***Vill - Mohanpur,***  ***P.O. –Barwa Mohesh,***  ***P.S. – Memari,***  ***Dist - Burdwan,***  ***Pin - 713146***  ***West Bengal*** |
| ***Strength*** | ***Strong Determination, Persistent attitude, Willingness to accept challenge & Continuous Self-development***. |

**Interest & Hobby:**

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| ***A part of my studies I have great interest in listening music, doing social work.*** |  |

I hereby solemnly declare that all the above information submitted by me is correct and true to the best of my knowledge and belief.

**Date: / /**  **-------------------------------------**

**Place:**  Mohanpur **(Prosun Banerjee)**