

MR.ABDUL KADIR

S/O- ABDUL QUAYUIM

D-O-B:- 15Th Dec 1996

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Madhubani,Bihar-847211(India)

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CAREER OBJECTIVE

To work in your esteemed organization by contributing the best in achieving the organization's goal and at the same time learning to enhance my personal skills.

EDUCATIONAL QUALIFICATION

Matriculation to CBSE NEW DELHI in IST Div.

Intermediate of Science to BSEB Patna in IInd Div

B.COM (HONS) LNMU University Darbhanga in IIndDiv.

***ADDITIONAL QUALIFICATION ***

Advance Diploma in Computer Application in 1 year.

STRENGTH

Self-motivated, Accept Challenges, Disciplined, Strong desire to Succeed.

EXPERIENCE

*** Experience in IDBI BANK in Sr.SALES EXECUTIVE from 01-05-2015 to 10-06-2018.**

*** Experience in Indusind Bank in Business Development Executive from 16-06-2018 to 05-11-2018.**

*** Experience in Asirvad Microfinance Ltd in Audit Manager(employe id-12274) from 08-11-2018 to 03-01-2020**

*** Experience in Bajaj Allianz Life Insurance in Sr.Sales Manager From 09-01-2020 to Present.**

Duties/Roles/Responsibilities

- Responsible for recruitment and management of Agents - Identify, recruit and manage advisors from the respective location.
- Train and motivate advisors to provide a better understanding of market/products.
- Monitor and review agents' performance. Help them achieve maximum business.
- Meet customer on a regular basis for achieving standards

- Execution of sales strategy – Increase market reach and penetration through market segmentation. Seek new customers and increase sales

Habits / PRACTICES

Hard worker, High Level of Patience, Punctual, Keeping Promises. Ability to utilize time Kefficiently, ability to allocate sufficient time for thinking and planning. Ability to exercise skilled leadership accepts responsibility for all.

Languages Known

English, Hindi, Urdu.

DECLARATION

I hereby affirm that all the above information given by me is true to the best of my knowledge.

DATE:-Signature

PLACE: -

(ABDUL KADIR)