

# BIO-DATA

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NAME – SOUVIK PATRA  
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FATHERS NAME- NANDALAL PATRA  
ADDRESS – Vill- Begampur (Tilipara, Jol Tank), P.O.- Begampur  
P.S.- Chanditala, Dist.- Hooghly, Pin- 712306.

Date of birth - 03.05.1985                      Gender- Male                      Nationality- Indian  
Cast – Schedule Cast                      Marital Status - Married                      Religion – Hinduism

## EDUCATIONAL QUALIFICATION:

EXAMINATION	BOARD	YEAR	SUBJECT	%
Secondary	West Bengal Board of Secondary Education	2000	General	61.5
Higher Secondary	West Bengal Council of Higher Secondary Education	2002	Commerce	63.7
Graduate	Amity University	2021	Arts	Continue

## OTHER QUALIFICATION:

### COMPUTER-

Operating System	Windows 7
Application	Microsoft Office 2007
Others	Internet

Complete IRDA training and certificate in 2008 and 2011 under Tata AiG Life Insurance Co. Ltd.

## PROFESSIONAL QUALIFICATION-

1. Worked as a Marketing Executive position in a Fire Extinguisher manufacturing company (Ultra Aroproduct Pvt. Ltd. In Maharastra (From 2004 to 2006).  
**Job Responsibility:** 1-Market Visit and product sales.
2. Worked as a Gallery Supervisor position in a Garment manufacturing company (Ajay Madeups Pvt. Ltd.) and an Art gallery (Gallery Kolkata).(From 2006 to 2008).  
**Job Responsibility:** 1- Showroom Supervising and Customer handling.  
2-Stock maintenance and Dealer point order Supply.
3. Worked as an advisor and team leader position in insurance (Life) Tata Aig Life Insurance Co. Ltd. (From 2008 to 2014).  
**Job Responsibility:** 1- Market Visit, Customer Database preparation and Product sale and reference Generate.  
2- New sales Advisor (Agent) recruitment and train them for the sales.

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4. Worked as a Sales and Supervisor position in Bhandari Automobiles Pvt. Ltd. , Maruti Suzuki TRUE VALUE From 2014 to 2018.  
**Job Responsibility** : 1-Market Visit, Event organising, Lead creation and customer database preparation.  
 2-Product features describe to customer and product sales.  
 3-After sales service, customer complain and reference creation.
5. Worked as a Field Sales Executive (FSE) position in Paytm (One97 communication Pvt. Ltd./ Team Lease Pvt. Ltd.)) From 2018 December to June 2019.  
**Job Responsibility**: 1-Branding and Marketing .  
 2- New Merchant Acquisition, Servicing, Insurance Sales.  
 3-EDC machine Sales.
6. Worked As Team Lead and then Channel Manager position in Amazon Pay ( Future Safe service pvt. Ltd.) From July'2019 to March'2021.  
**Job Responsibility**: 1. Recruitment and Training.  
 2. New merchant Acquisition and Engagement process.  
 3. Achieving monthly goals of merchant acquisitions and Engagement.  
 4. Operating and handling team of 4 to 6 TL's and 60 Field Sales Executive's.  
 5. Provide after sales services to customers.
7. Now Working as a freelancer for Amazon Pay Marchant Acquisition with 70+ manpower.

**LANGUAGE KNOWN-**

LANGUAGE	READ	WRITE	SPEAK
Bengali	Yes	Yes	Yes
Hindi	Yes	No	Yes
English	Yes	Yes	Yes (Not Fluently)

**N.B.-** All information has given above is true in the best of my knowledge.

Souvik Patra

Place.....

Date.....

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Signature