

DEBASISH MAJUMDAR

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Vill: Hiragachi Kulari P.O.:
Baikunthapur P.S.: Shaktigarh Dist:
Purba Bardhaman State: West Bengal



OBJECTIVE

I seek challenging opportunities where I can fully use my skills, experience for the success of the organization.

EXPERIENCE

21/09/2020
- Till now

Satya MicroCapital Limited

Sr. Entrepreneurship Development Officer

- Ensures managing and handholding assigned clients.
- Ensures expected yield is being maintained out of generated portfolio
- Ensured achievement of login and disbursement and Revenue targets assigned month on month basis
- Ensures Proposing and conducting marketing activities
- Ensures Lead Generation, Lead Conversation
- Ensure Sourcing of Secured and Unsecured Loan Business
- Ensures TAT adherence, customer service and customer query resolution
- Ensures Health of the portfolio
- Coordinates with Credit/ Business for monthly budget

02/05/2016
-
08/09/2020

Bharat Financial Inclusion Limited (Formally known as SKS Microfinance Ltd.)

Sangam Manager

- Generating leads and meet sales goal.
- Good interpersonal skills and understanding the sales process and dynamics.

EDUCATION

2014

Rajib Gandhi Computer Shaksharata Mission

Diploma In Office Automation & Publishing
A+

2013

Burdwan University

Graduate in B.A.
47.77%

2010

Barsul CDP High School under West Bengal State Council Of Higher Secondary

Higher Secondary
62.60%

2008

Barsul CDP High School under West Bengal State Board Of Secondary Education

Madhyamik Pariksha
56.30%

SKILLS

- Knowledge of Market, Loan Product, Legal and technical aspects of security & unsecurity Business Analysis Skills Computer knowledge (MS Office, Outlook) / Ease of technology usage (tablet/smartphone) KYC norms/guidelines for Secured Loans and Unsecured Loans Basic Knowledge of security- hypothecation and mortgage Communication Skills - fluent in the local language & can read-write basic English and Hindi.
- Time management Customer relations management Achievement/performance oriented Possesses good interpersonal skills Willingness to travel & relocation as per business requirements and career opportunities.

ACHIEVEMENTS & AWARDS

- 1. MFIN Micro-Credit Officer Certificate Owner with 8.8 score. 2. A+ Audit Grade achiever back to back 12 months. 3. State top ten Sr. EDO in Satya Microcapital Ltd till now. 4. Outstanding Sangam Manager Award at Bharat Financial Inclusion Limited.

LANGUAGE

- 1. Read - Bengali, Hindi, English. 2. Write- Bengali, Hindi, English. 3. Speak- Bengali, Hindi, English .

PERSONAL DETAILS

- Date of Birth : 20/02/1992
- Marital Status : Single
- Nationality : Indian



DEBASISH MAJUMDAR