

## **Curriculum Vitae (CV) of Supriyo Pal**

**Name:** Supriyo Pal

**Date of Birth:** 27/12/1981

**Nationality:** Indian

**Email Id:** supriyopal\_1981@yahoo.co.in

**Mobile No:** 9903396177, 7980678213



### **Professional Qualification:**

- MBA (Specialization in Finance & Banking management, marketing) from IPSAR Cuttack under BPUT, in 2007
- IRDA Qualified

### **Educational Qualification:**

- B. Com (Hons) From Calcutta University
- 10+2 From W.B.B.H.S.E
- 10th From WBBSE

### **Contact Address:**

P-276/A, Mudiali Road, PO-Garden Reach  
Kolkata-700024

### **Key Professional Skills:**

- Working as a backup BM
- Operation Management and customer service
- Expert in Selling of life Insurance, general Insurance, Mutual funds
- Achievement of individual sales target and branch sales target,
- Business development and sales planning
- CASA growth

### **Work Experience:**

**Total experience:** 12 years of experience in various Banks

**Last Employer:** Axis Bank for last 4 months. (Manager Grade)

## **Previous Employers:**

### **1. HDFC BANK for total 9 years**

**Location-** Budge Budge, Kolkata

**Designation-** Manager

**Job Role-** Operation Manager ( Back up BM)

#### **Job Profile:**

- ✓ Back up BM
- ✓ Expert in selling of life Insurance, general Insurance
- ✓ Active participation in sales, business development planning.
- ✓ New CASA
- ✓ Account opening process as per KYC and AML policy
- ✓ Supervision of productivity of PB Sales, Teller and welcome desk.
- ✓ Customer service
- ✓ Achievements of individual sales target and branch target

### **2. The Bank of Rajasthan Ltd (now merged with ICICI Bank)**

**Location:** Guwahati, Assam

**Designation:** Officer

**Period:** 2 Years 6 Months

#### **Job Profile:**

- ✓ Branch banking operation.
- ✓ Clearing cheque entries inward and outward.
- ✓ Cash receipt & payment in computer.
- ✓ Pass book printing, issue of cheque books in computer.
- ✓ Account opening in computer.
- ✓ Handling customer queries over phone and counter.
- ✓ Verification of entries made by clerical staff.
- ✓ In charge of KYC of the branch
- ✓ Signature scanning and uploading
- ✓ Encoding of cheques

### **3. LIC Mutual fund AMC**

**Designation-** Service Officer

**Duration-** 9 Months

**Location:** Kolkata

**Personal Information:**

**Father's Name :** Mr. D.K Pal.  
**Mother's Name :** Mrs. Usha Pal  
**Sex :** Male  
**Marital Status :** Married  
**Hobbies :** Traveling & Photography

**References:**

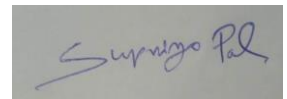
1. Sudipta Pal , Sr DGM, RITES Ltd (A Govt of India Enterprise)  
Mob-9748286962
2. Sanjib Saha ( Manager Bandhan Bank)  
Mob- 9735012120

**Languages Known:**

Bengali, English. Hindi, Assameese, Oriya

**Declaration**

I hereby declare that all the above information is true in best of my knowledge.



**SUPRIYO PAL**