

## **CURRICULUM VITAE**

**DINENDRA ARYA**  
**S/o DEVENDRA KUMAR ARYA**  
**DE-107,NARAYANTALA (E)**  
**KOLKATA- 700059**

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### **OBJECTIVE:**

- To work with an organization of distinction which recognizes my true potential and provide me sufficient avenues for professional growth through nurturing my skills and competencies.

### **PROFILE**

- Completed Bachelor of Commerce, having 18+ years of experience in Financial services Sectors like Stock Broking and fixed income bonds .
- Strong organizational skills, ability to handle multiple tasks & thrive in a challenging, fast-paced environment.

### **WORK EXPERIENCE :**

**LAUNCHPAD FINTECH PVT LTD – BONDS INDIA**

**JAN'2023 – AUG'2023**

#### Role

Worked as assistant vice president - sales

Business Development in secondary debt market and manage relations with channel partners for better prospect in future

**TRUST SECURITIES SERVICES PVT LTD**

**DEC 2020 – JAN 2023**

Worked as Assistant vice president (non-Institutional sales-debt)

Group company of trust Capital Services Pvt Ltd with leading role in financial services like Debt, advisory and investment Banking

#### Role

Establish and maintain relations with individual, HNI investors, ifa's and corporates for investments in debt

Responsible for Business Development in Kolkata and nearby regions like Bhubaneswar

**A.K.WEALTH MANAGEMENT PVT LTD.****NOV'2010 – APRIL'2020**

worked as Assistant Vice President (PCG - DEBT)

Group Company of A.K CAPITAL SERVICES LTD engaged in the Business of Primary as well as secondary market - Fixed Income .

**Role**

Responsible for Business Development in eastern Region both primary and secondary .

Guide and Maintain Relationship with Junior colleagues, Business Associates, Hni's and Corporates to ensure a committed and long term business in Primary and secondary Bond Market.

**ADITYA BIRLA MONEY LTD.****JUNE'2010 – OCT'2010**

Worked as Senior Relationship Manager.

Handling a Team of Relationship Managers.(Equity)

**RELIGARE SECURITIES LTD.****SEP'2007 – MAY'2010**

Worked as Unit Manager-Sales

Handling a team of Executives,ARM's and RM's

Responsible for teams target of online broking a/c and Prepaid a/c's in Equity Broking

**MOTILAL OSWAL SECURITIES LTD.****SEP'2006 – AUG'2007**

As a unit Manager successfully managed a sales team of 6-7 RM's

Guiding team members in achieving sales target consistently

**KOTAK SECURITIES LTD.****DEC'2004 - AUG'2006**

Worked as an Asst. Relationship Manager(E- Broking Sales)

stock market guidance to clients and consistently achieved targets.

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**EDUCATIONAL QUALIFICATION :**

B.COM From ST. Xaviers College (KOLKATA),1998-2001.

**COMPUTER SKILLS:**

Operating System-windows/Microsoft Office.

**PERSONAL DETAILS:**

Hobbies Business and General News,listening Music.

Language Proficiency English,Hindi,Bengali

Date of Birth 08.12.1980.

**Date:****Place:****(DINENDRA ARYA)**

