



Curriculum Vitae

Debajit Nandi

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Pin code -736101

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Permanent address - New Town, Coochbeher, near PNB bank-736101

Present Address- Siliguri, pradhan nagar, 734001.

To give my best performance as a marketing professional in your reputable organization, bringing strong knowledge of marketing policies and ability to utilize this knowledge in meeting deadlines.

EDUCATION –

EXAMINATION	BOARD	PERCENTAGE	YEAR OFPASSING
SECONDARY	WBSE	51	2011
HIGHER SECONDARY	WBHSE	59	2013
GRADUATION	VINAYAKA MISSION SIKKIM UNIVERSITY	61	2018

➤ CERTIFICATION

1. Advance excel certification from Great Learning
2. Principle of Marketing certification from Great Learning
3. IT office tools certification from HP Life

PROFESSIONAL EXPERIENCE

➤ **Sales manager / Team leader from August 2023 – Present in SBI Cards.**

Responsibility-

1. Maintain sales team of Sales executive in assign territory.
2. Maintain sales target monthly basic of product Credit card.
3. Developed distribution channel of assign area.
4. Developed DSA for credit card sales
5. Visit allocate branches daily basis for tracking sales achievement in assign territory.
6. Maintain campaign for credit card sales in open market, government offices and private sector offices.

➤ **Development Manger (East zone) in ICICI Lombard from November 2022- may 2023**

JOB RESPONCIBILITY

1. *Sales of product of health Insurance*
2. *Sourcing Distribution channel*
3. *Team handling with 7 unit sales manager*
4. *Provide training to Agents team of territory*
5. *Sales Management and maintain sales target monthly basis*
6. *sales Management of Health product in assign area (Sikkim, Darjeeling and part of North- east)*

➤ **Worked in On-board Broking Private ltd from 2018 -2022 , As a Territory Sales Manager.**

Job responsibility-

1. Sales Team Management and Maintain sales product of LAP, home loan, personal loan and Credit card and other BFSI product of Client Company.
2. Sales Officer team management of 8-10 people in Darjeeling, Sikkim, and North East.
3. Visit client site and Developed distribution channel and DSA.
4. Visit Branches every Month for collect data from sales officer.

NATIONALITY- INDIAN

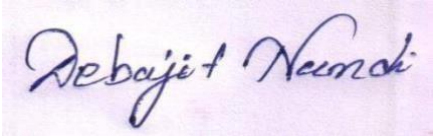
HOBBY- WILD-LIFE PHOTOGRAPHY AND CONSERVATION

MARITAL STATUS- SINGLE

LANGUAGE KNOWN- ENGLISH, BENGALI, HINDI, NEPALI

I Hereby Declare that above mentioned information is true to the base of my knowledge and and belief and I bear the responsibility for the correctness of the above mentioned particular.

Signature-

A handwritten signature in blue ink on a light pink background. The signature is written in a cursive style and reads "Debajit Neemdi".

