**CURRICULUM VITAE**

**INDER RAJ**

Add: H.No. C1/106, 2nd Floor DLF

Sahibabad, Ghaziabad U.P.-201005

Mob : 9268707344

Email :- inderraj388@gmail.com

**CARRIER OBJECTIVE**

* 10th Passed from C.B.S.E. Board.
* 12th Passed from C.B.S.E. Board.
* Graduation from Delhi.

**PROFESSIONAL QUALIFICATION**

* Basic Computer Knowledge.

**EXPERIENCE SUMMARY**

* Worked as a **company Insurance Executive in Nagarkaot Projects (INDIA) Ltd.** **(Corporate agency L.I.C. of India)** from Jan – 2004 to May 2008 (in this duration I did more than 400 policy and 60 Lakh Premium).
* Worked as a **Business Partner (Agency Manager) in ICICI Prudential Life Insurance Co. Ltd.** From June-2008 to Dec-2009 (in this duration I had recruited 12 advisor and 10 lakh premium.)
* Worked as a **Business Service Partner (Agency Manager) in Tata AIG Life Insurance Co. Ltd.** From Jan – 2010 to Aug-2011 (in this duration I had recruited 16 advisor and 12 lakh premium).
* Worked as a **Sales Manager in Reliance Life Insurance Co. Ltd.** From 09-Sep-2011 to 17 Sep-2016.
* In this duration.
* Sep. 2011 to 31st March-2012 I had recruited 10 advisor and 4 lakh premium.
* In 1st April 2012 to 31st March 2013, I had recruited 18 advisor and 10 Lakh premium and I gated incremental promotion.
* In 1st April 2013 to 31st March 2014 I had recruited 37 advisor and 28 Lakh premium. And I gated a promotion to next level as a **EXECUTIVE SALES MANAGER.**
* In 1st April 2014 to 31st March 2015 I had recruited 20 advisor and 22 Lakh premium.
* In 1st April 2015 to 31st March 2016 I had recruited 12 advisor and 14Lakh premium.
* In 1st April 2016 to 17st Sep 2016 I had recruited 8 advisor and 6 Lakh premium.
* Worked as a **Business Sales Manager with Bajaj Allianz Life Insurance Co. Ltd.** From 19th Sep 2016 to 29th Nov 2018. Job profile-Recruitment Training, Business Development of ADP (Agency Development Partner) and recruitment of Insurance Advisor.
* I started as a **Sr. Business Development Manager** 19th September 2016.
* 1st April 2018 **I promoted to next level as a Business Sales Manager**   
  (in this duration 1st April 2017 to 31st March 2018 I completed business target 42 lakhs premium and recruited 26 advisor.
* **Currently working as a Manager – CBM** in Edelweiss Tokio Life Insurance Company Ltd. **(From 30th Nov 2018 to Till date)**
* **Job Profile:-** Recruitment of business Manager and Insurance Advisor, Training and Business Promotion.

**ABOUT MYSELF**

* I am very optimistic confident and hardworking person. If an opportunity is provided to me at the right time and in the able guidance of right person by making maximum utilization of the time and resources provided. I assure you to produce the best possible results. Iam straight forward, down to earth and responsible person.

**PERSONAL DETAILS**

Date of Birth : 15th March 1972

Father Name : Mr. Jawala Prasad

Hobbies : Conversation & Cricket

Marital Status : Married

Gender : Male

Nationality : Indian

Language Known : Hindi & English

**DECLARATION**

I do hereby by that furnished above are correct to the best of my knowledge and belief.

**Date :**

**Place : Delhi**

**(INDER RAJ)**