# Image@DEEPANKAR

# RESUME

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| **Personal Information**  **Name : DEEPANKAR BARUA** |  |
| |  |  |  | | --- | --- | --- | | **Father’s name** | **:** | **CC CAPT. LT. MILAN KANTI BARUA** | | **Date of Birth** | **:** | **10th January,1972’** | | **Gender (for affirmative action)** | **:** | **Male** | | **Marital Status** | **:** | **Married** | | |

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| **Contact Information** |  |
| |  |  |  | | --- | --- | --- | | **Email-Id** | **:** | [**deepankar\_641964@yahoo.com**](mailto:deepankar_641964@yahoo.com) | | **Parmanent& Communication Address** | **:** | **C/o. CAPT. M K BARUA, Vill. BIBEKNAGAR, West,**  **PO. SHYAMNAGAR,Dist. North 24 Prgs., West Bengal, Pin – 743127** | |  |  |  | | **Country** | **:** | **INDIA** | | **Current Location** | **:** | **KOLKATA** | | **Phone** | **:** | **Cell #801 780 78 25, Resi. #9051 20 93 20** | | |

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| |  |  | | --- | --- | | **Educational Qualification : \*AISSE (CBSE) PASSED 2nd Division**  **\* WBBHSE PASSED 1st Division**  **\*B.Com from CALCUTTA UNIVERSITY, 2nd Class.**  **\* Diploma in Tax-Accounting & Law.** |  |   **WORKING EXPERIENCE**  **From To Experience**  **(Month/Year) (Month/Year)**  **1) July,1998 Sept,2000 In the post of Sales Officer, for merchant establishment**  **and PFS Product selling on behalf of American Express**  **Bank Ltd.**  **2) Oct.2000 Aug,2009 In the post of ‘Asst. Sales Manager’ for Marketing &**  **Sales, in the trade of Imported Ref. Books in DORLING**  **KINDERSELEY INDIA (P) Ltd. Dealing with Retail, Govt Sectors,**  **Liabraries, Schools, Colleages etc.**  **3) 18th Nov,2009 30th Jan,2011’ Post as “SALES OFFICER” in H D F C Bank Ltd. To acquire the clients**  **for opening (C/Ac, S/B Ac, Life Insurance, F D’s etc.).**  **4) 31st Jan,2011 17th June,2011 In the post of ‘SALES MANAGER - AGENCY’, FUTURE GENERALI**  **INDIA LIFE INSURANCE CO. LTD. in the job role of Agency & Business Development**  **by the agents, and to achieve the ‘SALES TARGET’ & ‘GOAL SHEET’.**  **5) Aug.,2011’ Continuing Joined in as in the post of ‘Marketing & Debt Recovery Officer’,**  **M/s Sri Balmukund Polyplast Pvt. Ltd.,ISO 9001-2000 Co.,**  **Authorized C&F agent of ‘ RELIANCE INDUSTRIES LTD.’, a mfg unit of**  **Digital Printing of Plastic Bags, Granules, supplied to Corporate Houses,**  **Factories & Plastic Industries. In the Job Role of Marketing, and in Commercial**  **Related with Office Administration, Payment and debt Collection by Collection Staffs.**  **WORKING ABILITY : \*As I’ve the experience in ‘SALES & MARKETING’, exposure in my**  **Own Market & Local Market, like (WEST BENGAL POLICE; specially**  **in the area of , SP ( Dist. NORTH 24 PRGS. & NADIA ), GOVT. RAILWAY POLICE ( G R P ),**  **BARRACKPORE & BIDHANNAGAR COMMISSIONERATE OF POLICE, SP of Dist. NADIA,**  **database from previous employments of Corporates, and good contact with them.**    **\*Knowledge of the Regional Geographical Locations.**  **\*Ability to identify to recruit ‘QUALITY PEOPLE’ and I can hire appropriate**  **‘AGENTS’ from their ‘Respective Market Segments’, and help them to**  **achieve maximum business.**  **\*Knowledge of BANK CARDS, INSURANCE, FINANCIAL PRODUCTS.**  **\*Knowledge of ‘Local Languages’.**  **\*Ability to influence and to meet with customer on a regular basis for**  **acheiving ‘STANDARD BUSINESS’, ‘SALES TARGET’.**   |  | | --- | | **Affirmatve Action :-** | | |  |  |  | | --- | --- | --- | | **Category** | **:** | **General** | | **Handicapped** | **:** | **No** | |   **Langu L Languages Known : Bengali , English , Hindi**  **P A N : AHJPB5880D**  **Dated : ----------------------------------------**  **( Signature )** |  |