**Paritosh Adak.**

B.A. Graduate

Present Address Parmanent Address

Sonarpur Ghasiara Natun Pally Vill - Pratap Pur,PO -Panchmaro Pratap Pur

NR Ghasiara Bazar PS - Ghatal,Dist - Paschim Medini Pur

Kolkata 700150, Pin - 721212
Phone (mob): **9088012554**
Date of Birth: 9th October, 1986
Personal Email: **paritosh.adak910@gmail.com**

**CAREER OBJECTIVE:**

To level my interpersonal skills in **MARKETING** environment, using my working experience be an assets to the Organization with committed and dedicated people, which will help me to explore myself fully and realize my potentially, willing to work as a key player in challenging environment, thereby adding value to myself.

**Work Experience Details:**

Currently working in **Ujjivan Small Finance Bank Ltd** as a Relatioship Officer from 17/06/2019 to till date.

* ***Job Responsibility***
* Acquiring new customer for Mortagage Loan.
* Meet Monthly target.

**HDB Financial Services Ltd** as a Senior Sales Officer.(Since 18/02/2017 to 13/06/2019)

* ***Job Responsibility***
* Acquiring new customer for Personal loan, Mortagage loan, Gold loan loan,Car loan Etc.
* Meet Monthly target.

**IAS Academy** as **a** Centre Manager (Since 02/12/2015 to 14/12/2016)

* ***Job Responsibility***
* Handling team ( 3 Member)
* Acquiring new student for admission any course.
* Meet monthly targert

 **Yes Bank Ltd** as a Client Relationship Partner (Since 06/04/25015 to 01/12/2015 )

* ***Job Responsibility***
* Acquiring saving & current account personal loan,home loan , mortgage loan , Credit card etc
* Developing & executing marketing campaigns for acquiring new clients & enhancing the relationship value of existing Clients
* Maintaining high quality service standards especially in the areas of timely & professional response to the HNI clients.

 **IndusInd Bank Ltd** as a Associate Sales Manager (Since 10/082012 to 29/01/2015)

* ***Job Responsibility***
* Responsible for acquiring NTB customer for Bank (Saving a/c ,Current a/c , Fixed deposit,LI ,MF etc)
* Retaining existing customer by providing value added services.

**Development Credit Bank Ltd** as a Commercial Business Executive (Since 26/09/2011 to 23/05/2012)

* ***Job Responsibility***
* Responsible for acquiring NTB customer for Bank (Saving a/c ,Current a/c and Fixed deposit)
* Retaining existing customer by providing value added services.

**ICICI BANK LTD** as a Junior Officer (Since 02/06/25009 to 17/09/2011)

* ***Job Responsibility***
* Responsible for acquiring NTB customer for Bank (Saving a/c ,Current a/c, Fixed deposit,LI,MF etc)
* Retaining existing customer by providing value added services.

**EDUCATION QUALIFICATIONS:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **Institution/University** | **Year of Passing** | **% Obtained** |
| B.A. | Rabindra Satabarshiki Mahavidyalaya, Ghatal. | 2007 | 43 |
| H.S. Examination | Yogoda Satsangha High School, Ghatal. | 2004 | 56.2 |
| Madhyamik | Dhanyaghori High School, Arambagh. | 2002 | 63.75 |

**Career Profile:**

|  |  |
| --- | --- |
| Total Exp | 10 Years  |
| Current Location | Kolkata |

**Personal Details:**

|  |  |
| --- | --- |
| Date of Birth | 9th October, 1986 |
| Address | Sonarpur Ghasiara Natun Pally, NR Ghasiara BazarKolkata 700150 |
| Nationality | Indian |
| Sex | Male |
| Martial Status | Married |
| Current CTC | 280008 P.A |
| Notice Period | 1 Month |
| Current Location | Kolkata |

**Hobbies:** Watching Movie and Cricket, Listening to Music.

**Declaration:** I hereby declare that the above information regarding me is true to the best of my knowledge.

**Place: Kolkata.**

**Date:**

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 **Paritosh Adak**