

SUBHAM AGARWAL

Kolkata, West Bengal, India



subham_agarwal1995@yahoo.in



9126070355



[linkedin.com/in/subham-agarwal-5078a4186](https://www.linkedin.com/in/subham-agarwal-5078a4186)

Summary

With over 3 years of successful experience in Real Estate Project & Operations. Recognized consistently for performance excellence & contributions to success in Real Estate industry. Strengths in personality & Realty backed by experience. Dynamic Sales Executive providing high level of customer service while increasing revenues. Successful at leveraging sales technologies, software & CRM data to identify, analyze & act upon leads, opportunities & sales funnels. Personable communicator focused on exceeding client expectations.

Interests in Reading, Charity, Listening to music, Driving, Cycling, Browsing news, Socializing, Sports.

To work in a challenging & growing environment with a dynamic team, where I could make significant contributions, which would improve the performance of the team & thereby add value to the organization as a whole, while developing my skills & knowledge further. I am very punctual with strong work ethics.

Experience



COMMERCIAL EXECUTIVE

SRPM Haat Llp. (Promoted to new company under Srijan group)

Oct 2020 - Present (7 months +)

Project Sales and Marketing related works.

Being a Team Manager of 15 personnel under my supervision team work operations related to like agreement, sales, bookings, etc conducted.



COMMERCIAL EXECUTIVE

Srijan Realty Pvt. Ltd.

May 2018 - Sep 2020 (2 years 5 months)

Real Estate Project and Operations and Marketing.

Documentation, land related work, construction related work, consultants coordination, land related legal work, accounts work, purchase and material related work, marketing and sales related work.

Education



ISBM University

Master of Business Administration - MBA, Project Management & Operations
Management

2019 - 2022



Bidhan Chandra College, The University of Burdwan

Bachelor of Commerce - BCom, Business/Commerce, General

2013 - 2016

**Asansol Collegiate School**

W.B.C.H.S.E., Business/Commerce, General

2011 - 2013

**Mahatma Gandhi High School**

W.B.B.S.E.

2001 - 2011

**NATIONAL INSTITUTE OF ELECTRONICS & INFORMATION TECHNOLOGY
(NIELIT)**

COURSE ON COMPUTER CONCEPTS, Computer Programming/Programmer,
General

2015 - 2015

Skills

Microsoft Office • Business Planning • Enterprise Resource Planning (ERP) • Purchasing • Office Administration • Business Strategy • New Business Development • Business Intelligence (BI) • Ratio Analysis • Service Tax