**Sankha Ghosh**

**Corporate Fundraiser - CSR**

**Contact Details:** 9477668288/9434829080(M)

sankhaghosh@live.com

**PERSONAL SUMMARY**

I have an experience of 12 years plus in IT, Business Development & Marketing, Fundraising fields. Currently, I am working with Deejay Agri Support Foundation as Project Manager, Bangalore. I rewarded different awards for achieving the targets. My career objective is to pursue a highly rewarding career, seeking for a job in challenging and healthy work environment where I can utilize my skills and knowledge efficiently for organizational growth.

**PERSONAL DETAILS**

**Father Name**: Ashok Kumar Ghosh

**D.O.B.:** 26.01.1986

**Nationality:** Indian

**Language known** English, Hindi, Bengali

**Present Address:** #2, 2ND FLOOR, 2ND MAIN, 3rd CROSS, SOMASUNDARA PALYA, HSR LAYOUT, BANGALORE-560102, KARNATAKA

**Permanent Address:**  S/O- ASHOK KUMAR GHOSH, SWARNO-REKHA APARTMENT, FLAT-1B, 1926, ROBINDRA NATH TAGORE ROAD, BEDIAPARA, KOLKATA-700077, WEST BENGAL

**EDUCATIONAL SUMMARY**

**E-learning College, under Oxford University**

Short term course- Business Management | Very Good | Passed 2020

**P.T.U**

MCA | Passed Dec 2010 with 72%

**W.B.U.T**

BCA | Passed June 2006 with 67.9%

**W.B.C.H.S.E**

10+2th Class| Passed June 2003 with 52.7%

**W.B.B.S.E**

10TH Class| Passed June 2003 with 69.7%

**ACHIEVEMENTS**

Awarded different Zonal Congress meets, Top CLA, MD Certificates, Top LA Activator etc.

**VOLUNTEERING WORK EXPERIENCE**

Worked as a volunteer as SOUL (NGO) at Kolkata in Fundraising events, Project Plan and Implementation, Community Engagement etc from 2012 to 2018.

Place: Bangalore

Date: 12.01.2021

**WORK SUMMARY**

 Fundraising Officer - Corporate

 Samarthanam Trust for the Disabled | Aug,2019 – Sept,2020

* Connect with the corporates for getting supports under their CSR funds
* Put up stalls with hand-made products at corporate-offices
* Engage corporate employees in different volunteering activities
* Crowd fundraising
* Corporate Communication regarding CSR, various events & initiatives
* Proposal and Report Sending-Quarterly, Half-yearly and Yearly

 Asst. Manager- Resource Generation (Individual)

 Child Rights and You (CRY) | April 2018 – July 2019

* Relationship builds up with all the channels partners like Individual, Corporate Donors, Digital Payment, Reward Giving, CRM, Payroll Giving, Volunteering etc among the Eastern region.
* Donors visit for acquisition, retention, profiling & servicing, donor engagement & project visits, donation up-gradation etc.
* Team handling and MIS preparation for all fund-raising channels- External Partners (Face to Face, Tele-Calling) and Internal team (Tele-Calling)

Deputy Chanel Development Manager

Exide Life Insurance Co. Ltd. | Mar 2017 - Mar 2018

* Recruitment of new Life Advisors, MDRTs, Team Leaders and team handling etc
* Agency handling & development and meet the organization goal within the period.
* Customer handling and servicing

Chief Agency Partner

Birla Sun Life Insurance Co. Ltd | June 2016 to Feb 2017

* Recruitment of new Life Advisors, MDRTs, Team Leaders and team handling etc
* Agency handling & development and meet the organization goal within the period.
* Customer handling and servicing

 Senior Agency partner

 Kotak Mahindra Old Mutual Life Insurance Ltd | Aug 2013 - May 2016

* Recruitment of new Life Advisors, MDRTs, Team Leaders and team handling etc
* Agency handling & development and meet the organization goal within the period.
* Customer handling and servicing

System Manager

 Jet Infocom | Mar 2007 - July 2012

* Responsible for system related issued like hardware and networking,
* System updating,
* Software installation
* Sale the hardware and network devices as per the need etc.

 Signature

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