



SUBHRA MONDAL

68 Vivekananda Colony, Flat 3B, Srijani Apartment,
Dhankol, Panihati, Kolkata 700114
9874400658 | mondalsubhra012@gmail.com

in <https://www.linkedin.com/in/mr-subhra-mondal-772b5810b>

OBJECTIVE

I seek challenging opportunities where I can fully use my skills for the success of the organization.

EXPERIENCE

- **HDFC BANK LTD**

20/01/2020 - 06/11/2020

Deputy Manager (Virtual Preferred Banking Channel)

Handling Preferred Portfolio, Upselling/Cross Selling assets, liability & TPT product, Customer Service, Relationships Building, Income generation, Channel Sales.

- **BAJAJ FINSERV LTD**

02/01/2018 - 10/01/2020

Assistant Manager (Retail & Channel Sales)

Handling Retail sales team and Channel sales, Customer service, Business Development, Team planning, Team reviewing, Monitor Sales Performance etc.

- **YES BANK LTD**

05/06/2014 - 31/12/2017

Acquisition Manager (Corporate Channel)

Taking care Corporate Salary channel, Card's & other TPT products, Crack corporates (i.e Mjunction, Spice Jet, Medica Hospital etc.) Doing promotional activities, Business development, Customer services, Relationship Building

EDUCATION

- **MNIMT College / Punjab Technical University**

2013

BCA

81%

- **Gopalpur Popular Academy**

2010

Higher Secondary (WB)

60%

- **Gopalpur Popular Academy**

2008

Madhyamik (WB)

62%

SKILLS

- Sales & Business Development
- Customer Service
- Retention

- Team Management & Handling
- Problem Solving Abilities
- Target Oriented
- Presentation
- Technical knowledge
- Self Motivated
- Decision Making
- Retail Sales & Store Handling

ACHIEVEMENTS & AWARDS

- # Best Sales Manager 2019-20 # Visited Moscow Russia

PERSONAL DETAILS

- Date of Birth : 08/08/1992
- Marital Status : Married
- Nationality : Indian

REFERENCE

- **Aniruddha Ray - "YES BANK"**
Vice President
9874813951
- **Kumar Sambhav Singh - "BAJAJ FINSERV"**
Zonal Head
8800614189