



# **Work Experience**

#### **CREDIT ADMIN**

Axis Bank Limited | July 2020 - present

- End-to-End operational servicing of ETB Clients
- Implement all RBI and other regulatory guidelines
- Security creation adhering to Security Policy of the Bank
- Onboard NTB clients adhering to Credit Policy of the Bank
- Comply pre and post disbursement modalities

#### **CUSTOMER SERVICE OFFICER**

Axis Bank Limited | January 2020 - June 2020

- Branch Operational and all Front Desk activities
- Meet new clients. Analyze clients' financial needs and offer products and services based on those needs
- Assist other TPP agents with client calls and product delivery
- Meet Bank's revenue parameters

#### **CASHIER**

Axis Bank Limited | December 2015 - December 2020

- Branch Cash Management
- Handling CMS clients
- End-to-End ATM network management
- TPP and Corporate Clients bulk payments reconciliation
- Onboarding NTB corporate and retail clients
- Revenue generation

### **KEY ACCOUNTS MANAGER**

Ess Dee International | November 2014 - December 2015

- Service vintage customers' business, service and all operational needs
- Organic growth of the business

### **BUSINESS ASSOCIATE**

D. D. Engineering Industries | February 2011 - July 2011

- New business acquisition
- Customer servicing of existing portfolio and generate referral business

## **Personal Profile**

I am a Banker who is specialised in Credit Administration and Branch Banking. I have as well worked with numerous clients in diverse fields to help them achieve their financial and operational goals.

# **Specializations**

Credit Delivery
Credit Monitoring
Financial Investment Consultation
Customer Service
Cash Management
Credit Analysis
Financial Planning
Retirement Financial Advising
Business Communication

# **Additional Qualifications**

IC 38 (IRDA)
AMFI
Tally 5.4
Profession Painting (2nd Yr.)

# **Achievements/Awards**

I was felicitated by former Governor of West Bengal Mr Gopalkrishna Gandhi in a state-level competition organized by Government of West Bengal. I have as well won various skill-talent based competitions including painting, pencil sketching, debate, quiz at district and zone level.

Qualified in various regional and state campaigns during the tenure with Axis Bank.



# **Academic History**

### SDMIMD, MYSORE

## PGDM (Marketing) | 2014

- Professional and Managerial Skills development course
- Worked with industry professionals to learn about real-life case studies
- Developed a theory "Rubanomics" that helps understand the economy, psyche and pattern of consumer demand vis-a-vis spending in the areas adjoining cities and villages.

### IIMS, BAREILLY

#### BBA (Marketing) | 2009

- Professional development course
- Member of Student Alliance for Business and Finance Studies
- Participated in multiple events representing my college during senior year

## CDSHS, CANNING TOWN

## XII | 2006

- Science
- Won various state, district level competitions

#### CDSHS, CANNING TOWN

## X | 2004

- General Studies
- Participated and won many accolades in Painting and Sports

# **Personal References**

Dipannita Baishya
Deputy Manager, North East Small Finance Bank
(+91) 8474009202

Dulal Dutta Owner, D. D. Engineering Industries (+91)9433453130

Saurav Bose Assistant Vice President, Axis Bank (+91) 943553555

## **Personal Details**

Date of Birth: 25.04.1989

Gender: Male

Marital Status: Single

Permanent address: C/O - Late Tarapada Sen, Mithakhali, Canning Town, South 24 Parganas,

West Bengal. PIN - 743329

Languages known: English, Bengali, Hindi

# **Contact Info**

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