**SOUVIK BARH**

 **Email: souvik.barh@gmail.com Contact: +91 9749592091**

 **Career Objective**

My career objective is to build a long term career in an organisation where I can enhance my professional skills in a dynamic workplace to solve problems in an effective manner in a challenging position and use my skills in the best possible way for achieving the company goals.

 **Work experience**

Working with Nirmal Bang Securities Pvt Ltd as Relationship Manager (December 2019 – March 2020)

 - HNI & Wealth Client Handling.

 - New Client Acquisition & Existing Relationship Value.

 - Financial & Portfolio Management

Worked with Axis Bank Ltd as Senior Officer (June 2018 – December 2019)

 - Corporate Client Management

 - Handling Salary Accounts, Loans, Credit Cards & Investments.

 - HNI & Wealth Client Handling.

 - New Client Acquisition & Existing Relationship Value.

 - Financial & Portfolio Management

 Working with ICICI Bank Ltd as an Officer (20th May 2015 - 17th April 2018 )

 - B2B Client Relationship Management.

 - Handling Asset, Revenue products like - Salary Accounts, Loans, Credit Cards & Investments.

 - HNI & Wealth Client Handling.

 - New Client Acquisition & Existing Relationship Value.

 - Financial & Portfolio Management.

 **Institutes/Colleges**

* Gnanamani College Of Technology affiliated to Anna University is known for its well designed course curriculum and one of the best university in South India with excellent faculty and well designed course curriculum
* Vivekananda Mahavidyalaya, Haripal, Hooghly, West Bengal Known for multi-tasking activities, participation in sports and inter-collegiate fests and competitions. Very good infrastructure. About 5000 students on campus at any time. Good exposure on cultural and social events encouraged a lot to be independent.
* Akuni BG Biharilal Institution, which is one of the oldest and most well-known school having excellent faculty, lab facilities, technology inputs, highly ranked in Kolkata and in West Bengal, India and excellent training inputs, around 3000 students on campus from India and many other neighboring countries. Strong encouragement for Entrepreneurship.

**Academics**

* 10th – HSLC 2008 WBSE 53.12%
* 12th – Commerce 2010 WBHSE 61.14%
* BCA –Computer Application 2013 BURDWAN UNIVERSITY 59.59%
* MCA –Computer Application 2015 ANNA UNIVERSITY 73.45%

**Extra-Curricular Activities**

* Follow the business news to gain some financial knowledge.
* Active on social media especially Facebook, Twitter and LinkedIn.
* Participated in open tournaments of badminton.
* Participated in Society for General Health and Hygiene Training organized by Govt. of West Bengal under societies act XXVI of 1961, No.S-71990.
* Participated in Technical Seminar on Oracle 11G held at Chettinad College Of Engineering & Technology.

**Achievements**

* Won the title of Mr. Fresher at our Fresher’s meet event held in our college.
* Won numerous accolades in Inter College Debate competitions I participated in.
* Organized and was the host for a cultural program at our college annual day function.
* Was the General Secretary of our college for two years during my undergraduate program.
* Sales officer of the months Feb 2016, April 2016 in ICICI Bank
* Pan India top 10 Demat Account opening in April 2016 at ICICI Bank
* Best Insurance Seller in the month of Sep 2019 at Axis Bank
* Best Accounts opener in the month of Sep 2019,Oct 2019 At Axis bank

**Projects and Panels**

* Organized a blood donation camp which had a footfall of around 700+ candidates in March 2013.
* Organizer and Treasurer of sports day, graduation day, fresher's and farewell parties in my college 2011-2013.
* Developed an online portal for Criminal Record System.
* Worked as a freelancer on data encryption.

**Computer and Internet Knowledge**

* Language**:** C, C++, JAVA.
* Backend: SQL, MS Access, Oracle.
* Application: MS Office , MS-Visual Studio.
* Web Technologies: HTML, XML Etc.
* Operating System: Windows XP/7/8/10.
* ERP awareness course and Advanced course in Excel Spread-sheets completed.
* Member at social groups at Facebook, LinkedIn and Twitter.

**Personal Details**

Date of Birth : 17th January, 1993.

Marital Status : Married.

Language proficiency : English , Hindi , Bengali & Tamil.

Contact Details : Vill – Dakshin Jangalpara, Kole para, P.O – Jangalpara Bazar, P.S - Chanditala

 Dist. Hooghly – 712701,Westbengal.

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Hobbies : Cooking, Playing badminton, Listening music and Internet surfing.

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