CURRICULAM VITAE

**Subhashis Ghosh**

**Contact no. : 9007032108, 8585088111**

**Email Id. :**mr.subha88@gmail.com

# PERSONAL SKILLS

Appetite to learn new things, ability to deal people diplomatically, a person waiting to take on challenging assignments and meet the requirements in total and on time.

**Presently working with Fullerton India Credit Company Ltd as a Sales Manager From 20th January 2020 till date in Unsecured Loans. Sourcing Business through DSA Channel.**

**JOB RESPONSIBILITIES:**

1. Sourcing leads for business loans from open market and through DSA Channel
2. Convincing the interested customer for loan processing
3. Closing sales.
4. Maintaining customer relationship for referrals.
5. Daily reporting .

Previous Engagements:

1. **Worked with ICICI bank as Liability sales officer for a period of two and half year ( from June 2013 to December 2015.**
2. **Worked with Indusind Bank as Associate Relationship Manager in Emerging Corporates from Dec 2015 to Nov 2016)**
3. **Worked With Jana Small Finance Bank Ltd As a Relationship executive from 5th Dec 2016 to 27th August 2018.**
4. **Worked with India Infoline Finance Ltd as a Relationship Manager in Unsecured loans DSA and Connector Channel from 3rd Sept 2018 to 13th August 2019.**

**JOB RESPONSIBILITIES:** To generate and acquire new business for the organization across all products. Special focus area was CASA and other 3rd party products. Qualified many contest as achievements in parameters of performance and acquiring business for the organization.

# EDUCATIONAL QUALIFICATION

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Course** | **Stream** | **Board/University** | **Year** | **Institution** | **Percentage** |
|  10th |  General |  ICSE, Delhi |  2004 |  KrishnaNagar Academy, Krishna Nagar | 50%  |
|  12th |  Commerce |  WBHSC,West Bengal |  2006 | KobiBijoylal Higher Secondary Institute, Krishna Nagar  |  56%  |
|  B.COM | Accountancy (Hons.)  |  KalyaniUniversity  |  2009  | D.L.Roy College   | 52%  |
| PGDM  | MARKETING/ FINANCE  | AUTONOMOUS  | 2012  | BHARATIYA VIDYA BHABAN  |  *76* %  |

**CORE STRENGTHS**

* Good Presentation Skills
* Team Building and People Skills
* Good Communication skills

# PERSONAL DETAILS

Permanent Address : C/O MoloyKanti Roy

Simantapalli, Krishna Nagar

Dist : Nadia

Pin : 741101

STATE : West Bengal

 Father Name : Late Swapan Kr. Ghosh

Sex : Male

 Date of Birth : 20th April 1988

Marital Status : Single

 Hobbies : Listening music, playing indoor games.

Languages known : English, Bengali, Hindi

 Present address : 95/1 Bidhan Sarani, Shyambazar

 Kolkata - 700004

# DECLARATION

 I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Place: Signature:

Date: