



# YOGESH GOVIND BHIDE

SENIOR SALES EXECUTIVE  
(RETAIL BUSINESS)

## EDUCATION

- Graduated in BA with Economics in Mumbai University (1992 - 1996)
- English typing speed of 30 wpm (Nov 1998)
- English typing speed of 40 wpm (Nov 2000)
- Marathi Typing speed 30 wpm (May 2001)

## PERSONAL DETAILS

- **DOB**  
15 December 1974
- **Languages Known:**  
English, Hindi, Marathi
- **Hobbies:**  
Being upto date on current affairs;  
Listening to Music

## ABOUT ME

I have a total of Twenty Two Years of work experience in various prestigious and professional organizations. Major functions were sales and marketing Experience in selling financial products.

## OBJECTIVE

To be a part of a progressive and professionally managed group to grow along with it by utilizing the skill set to its ability.

## RELATED EXPERIENCE

Sept 2022 to  
till date

**IdManor Financial Services**  
**SALES EXECUTIVE**

- Working for Century Plywood
- Visit architect and contractors for enrollment
- Collect bills for century and redeem points on their accounts

Feb 2010 to  
June 2022

**HDB Finance Services (HDFC Bank Ltd.)**  
**SENIOR SALES EXECUTIVE (RETAIL BUSINESS)**

- Retail business
- Sourcing the retail business through the database and references
- Corporate promotions and cold calls

Sept 2009  
to Jan 2010

**CITI Financial**  
**SENIOR SALES OFFICER (RETAIL BUSINESS)**

- Retail business
- Sourcing the retail business through the database and references
- Corporate promotions and cold calls

Aug 2008 to  
Sept 2009

**HBD Financial Services**  
**SENIOR SALES OFFICER (RETAIL BUSINESS)**

- Retail business
- Sourcing the retail business through the database and references
- Corporate promotions and cold calls

March 2008  
to July 2008

**Religare Finvest Ltd**  
**SENIOR RELATIONSHIP OFFICER (RETAIL BUSINESS)**

- Retail business
- Sourcing the retail business through the database and references
- Corporate promotions and cold calls

## CONTACT



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Govind Sadan, 2nd Floor,  
Plot No 110, Hindu Colony,  
4 th Lane, Dadar, Mumbai  
400014

**Mar 2007 to  
Feb 2008**

**Fullerton India Credit Company Ltd.  
SENIOR RELATIONSHIP OFFICER (RETAIL  
BUSINESS)**

- Retail business
- Sourcing the retail business through the database and references
- Corporate promotions and cold calls
- Functional area Mulund to Kalwa

**May 2006 to  
Feb 2007**

**GE Money  
SALES EXECUTIVE (ON PAY ROLLS OF D S T)**

- Selling pre-approved loans, Retail business
- Sourcing the retail business through the database and references
- Functional area Church gate to Virar

**Jun 2001 to  
Apr 2006**

**Weizmann Homes Limited  
MARKETING EXECUTIVE**

- Selling consumer loans
- Sourcing business from dealers, references of other customers
- Closing leads given by office staff
- Functional area Vashi to Panvel