# SOUGATA GHOSH

Address-Vill-Muthadanga.po-Mayapur.P.S-Arambagh Dist-Hooghly. Pin-712413. Contact No-9735801212,9434806016 Email-ghosh.sougata695@gmail.com

#### **OBJECTIVE**

Looking for a position to utilize my analytical skills and share my ideas in an industry, which offers professional growth, improvement of skills along with resourceful and flexible opportunities.

# **ORGANISATIONAL EXPERIENCE:**

Organization: NJ INDIA INVEST.

**Designation:** Marketing Research Executive.(**REAL ESTATE**)

**Location** : KOLKATA.

**Duration:** 2 years

**Responsibility**: Communicate with clients for there requirements, analysis those requirement and fulfilled their requirements. Give demonstration of products to the clients. Involved in Business Development.

(1) Organization: AXIS BANK LTD. Location: SURI (BIRBHUM).

**Designation:** B.D.E (BUSINESS DEVELOPMENT EXECUTIVES)

**Duration:** 1 years.

Achievement: TOPPER in GI (GENERAL INSURANCE) sale at Branch.

NO -4 in LI(LIFE INSURANCE) sale at Branch.

NO-2 in CASA(CURRENT & SAVINGS ACCOUNT) sale

at Branch.

2)Organization: RELIANCE LIFE INSURANCE.

**Location** : ARAMBAGH.

**Designation:** SM (sales Manager)

**Duration:** 6 months

Achievement: NO -1 in HEALTH POLICY & TERM POLOICY at

### Branch.

3)organization: UJJIVAN SMALL FINANCE BANK.

**Location : ARAMBAGH** 

**Designation: SO** 

Duration: 18.4.2018 to still now.

#### **EDUCATIONAL QUALIFICATION**

Name of the course	Year of passing	Marks obtain	Name of the
			institute(University)

Master of Business Administration in Marketing (MBA)	2011	70.14%	Brainware Busness School(Punjab Technical university)
Graduate in Pol.Science Honors	2008	43.25%	B.U
Higher Secondary (10+2)	2005	49.9%	W.B.C.H.S.E
Madhyamic (10+)	2003	61%	W.B.B.S.E

# **INTERNSIP**

Completed a Project in real estate in the **NJ INDIA INVEST.** (**KOLKATA 2009**)

# PERSONAL PROFILE

Name : Sougata Ghosh Date of Birth : 30<sup>th</sup> May, 1986

Fathers's Name : Mr. Swapan Kumar Ghosh

Sex: MaleMaritorial status: Married.Nationality: Indian

**Language Known**: English (speak, Write), Bengali(speak, Write), Hindi(speak)

**Interest & activities :** Watching Movie, Cricket

**Strengths** : Leadership ability, good communication

skills, Patient, Creative, co-operative & innovative

**Hobbies** : playing cricket, internet surfing.

**SKILLS**: MS Office(Outlook, Access, Project), Strong planning, organizational and team leadership, Superior problem solving and customer service, Confident in interactions with individuals of all levels.

# **DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge.

Date: