



TAPAS KAYAL

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OBJECTIVE

With an objective to secure the respectable position in this field of my profession by satisfying the customers to the highest levels to makes an ever lasting relationship which goes to became an assets.

EXPERIENCE

1.GIOS TRADING CO (May-December,2019)

BUSINESS DEVELOPMENT MANAGER

. I have to sell Online products like Google, Facebook & YouTube promotion to client. I have to share Data in office to do cold call

2.ALAPAN FINANCIAL SERVICES (BANK DSA)

SENIOR LOAN OFFICER FROM JUNE,2015-MARCH,2019

- I have to supervise a team around 25 executives and I have to meets with some Brokers and another DSA for leads.
- Then I have to visit all customers who apply for their loan. I talk to them personally and want to know their requirements and also cheek their all originals documents.
- Next I have to login the file in to bank and stay connected till disburse.

3. TATA AIA LIFE INSURANCE COMPANY LIMITED

Executive Field Sales Officer & Agency Developer

I have to sell insurance product as per customer requirements and I also requirt executives in my team. So I have a knowledge of team handling. I also trained them how about policies and how we can sell it and makes our future in this field. I have to go with my team for their leads and handle all negative question and finally got a policy from there.

EDUCATION QUALIFICATION

I am 10+2 pass, which I complete in 2007

AWARDS AND ACKNOWLEDGEMENTS

- Through knowledge and hands in multifaceted experience skills in public relation/ customer service.
- Ability to motivate people around me. Co-ordinations and Interactions skill, system oriented, cheerful attitude and an ability to keep smiling despite all odds.
- Ability to with stand heavy pressure and meet deadlines and challenges in fast-paced environment and beyond the scope of duties if the situations demands.

COMPUTER KNOWLEDGE

Basic workable knowledge in internet and also MS (Word/ Excel / PowerPoint / Outlook)

FATHER'S NAME

AMAY KAYAL

DOB

14TH,JAN. 1988

MARITAL STATUS

Unmarried

GENDER

Male

Religion

Hindu

NATIONALITY

INDIAN

Date:

Place: Kolkata

SIGNATURE

Tapas Kayal