

# **Resume**

## **Personal Details:**

**Name : Soumya Das .Sex : Male.**

**Father's name : Prasanta Kumar Das .**

**Address : 7/45 Tulshi Mitra Garden Lane ,  
Shibpur, Howrah – 711102 ,  
West-Bengal, India.**

**Date of birth : 13th January,1983.**

**Mobile No : 09804879123.**

**Email ID : s.d.0020@gmail.com**

## **Academic Qualification**

**Madhyamik passed in first division in 1999  
under W.B.B.S.E.**

**Higher Secondary (H.S) passed in second  
division in 2001 under W.B.C.H.S.E.**

**B.COM(HONS) passed in second class in 2004  
from C.U. (Calcutta University).**

## **Professional Qualification:**

**MBA completed in A Grade with 72.5% total  
marks from SMU(SIKKIMMANIPAL  
UNIVERSITY) in(Finance&  
Marketing ) passed in 2006**

## **Work's Experience :**

**Organization :- MYLEADFINTECH PVT LTD**  
**Designation :- ASSISTANT SALES MANAGER**  
**Duration :- AUGUST 2021 TO Jan2022**  
**Job Profile :- Recruiting agent and Selling**  
**different bank loan product health assure product,**  
**neo bank account opening through online.**

**Organization :- IDBI BANK**  
**Designation :- SENIOR SALES EXECUTIVE**  
**Duration :- DEC 2020 TILL may 2021**  
**Job Profile :- Selling saving account current**  
**account loan demat mutual Fund lic health**  
**insurance and other banking product.**

**Organization: - APOLLO HEALTH INSURANCE**  
**Designation:- ASSISTANT AGENCY MANGER.**  
**Duration:- MAY2019 to nov 2020**  
**Job profile: -. Recruiting advisor train and motivate them**  
**anddoing business from them**

**Organization: - AVIVA LIFE INSURANCE**  
**COMPANY LTD**  
**Designation:- SALES MANGER.**  
**Duration:- December2017 toMarch 2019.**  
**Job profile: -. Recruiting life advisor train and motivate**  
**them anddoing business from them**

**Organization: - LIC HFLFinancial Services Ltd**  
**Designation:- TEAM LEADER**

**Duration:- From Aug 2011 to Nov 2017**

**Job profile: -** . . Leading the marketing team, looking after home loans, and financial services, guiding and motivating them, generating the leads, achieving the sales target, fulfill the customers demand, after sales service.

**Organization: - INDIAPROPERTY.COM**

**Designation:- RELATIONSHIP MANAGER**

**Duration:- From May 2008 To Nov 2011.**

**Job profile: -** Marketing the Real Estate Portal, Leading the marketing team, guiding and motivating them, generating the leads, achieving the sales target , fulfill the customers demand, after sales service.

**Organization: - ICICI Bank**

**Designation:- Team Manager**

**Duration:- June 2007 – April 2008**

**Job profile: -** . Leading the marketing team, guiding and motivating them, generating the leads, achieving the sales target.

**Organization: - ICICI Bank**

**Designation:- SALES EXECUTIVES**

**Duration:- Oct 2005- May 2007**

**Job profile: -** . Selling the banking product current account saving account , Achieving the individual target,

**Signature:**

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