

CURRICULUM VITAE

NAME: PUSHAN DAS

CONTACT IN DETAILS

C/o : PARITOSH DAS
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State : WEST-BENGAL



Mobile No 📞 8902679117

CAREER OBJECTIVE:

Hard working and ambitious, I have always strived for the best, considering my experience, ideas and talent, I would like to be a part of the organization and put in my best efforts for the overall growth of the organization.

PERSONAL SKILL:



Innovative in performing any
responsibility Ability in learning new
things in short period Full confidence
and enthusiastic
Ability to work with a
team Man management

EDUCATIONAL QUALIFICATIONS:

S.L. No.	Examination Passed	Year of Passing	Board / University	% of Marks
1.	MADHYAMIK	2002	WBBSE	65.0%
2.	HIGHER SECOANDERY	2004	WBCHSE	57.0%
3.	B.SC(BIO SCIENCE)	2007	C.U.	50.0%

PROFESSIONAL QUALIFICATION:

S.L. No.	Qualification	Year of Passing	University.	Grade
1.	MBA (Marketing)	2010	CAMS (Punjab Technical University)	A

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EXTRA QUALIFICATION :

DIPLOMA IN INFORMATION TECHNOLOGY

PERSONAL PROFILE:

Father's Name : PARITOSH DAS
Gender : MALE
Date of Birth : 12th SEPTEMBER,
1986 Marital Status : MARRIED
Language Known : ENGLISH, HINDI & BENGALI
Hobby : LISTENING MUSIC, WATCHING SPORTS
Nationality : INDIAN
Religion : HINDU

WORKS EXPERIENCE :

- Working as a Sr. Sales Engineer in **Shil Technologies Pvt. Ltd. (A Sika authorized business associate)** since 1st Feb.2019

INDUSTRY: Construction chemical

JOB ROLE: Generate enquiries from Industrial & commercial flooring sectors by site visit & support customer to choose right product selection & give technical presentation to customer about product range & understand their requirements. Prepare technical & commercial proposal. Product trial at job site for approval. Application support to team during product application. Follow-up & collection of outstanding from customers.

- Worked as an Executive Sales Manager in **Bajaj Allianz life insurance Co. Ltd** from 30th July 2018 to 1st Feb, 2019.

JOB ROLE: Recruit Successful Individual for the Organization to Generate the Revenue & Handle them Training and developing and also recruit financial consultant for the Organization and meet the Organization demand.

- ACHIVEMENT : from 2018 to 2019 business figure- 9.25lakhs
Team size - 06

- Worked as a Sales Manager in **Birla Sun Life Insurance Co. Ltd.** since 1st June, 2017 to 28th July 2018.

JOB ROLE: Recruit Successful Individual for the Organization to Generate the Revenue & Handle them Training and developing and also recruit financial consultant for the Organization and meet the Organization demand.

- ACHIVEMENT : from 2017 to 2018 business figure-
17lakhs Team size – 14

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- Worked as a Unit manager & an Agency Manager in **"Bharti Axa Life Insurance Co. Ltd."** Since 30th April, 2011 to 31st May, 2017.

JOB ROLE: Recruit Successful Individual for the Organization to Generate the Revenue & Handle them Training and developing and also recruit financial consultant for the Organization and meet the Organization demand.

- ACHIVEMENT : From 2011 -2017 Business Login figure – 95 Lakhs, NOP - 274
- Got promotion from Unit manager to Agency manager
- Qualified for Zonal Meet 9 times
- Highest In Branch for Agent Activisation by Month on Month
- Highest in Branch for New Agent productivity
- Having Maximum Club Qualifiers in Team
- Got Appreciation Certificate from Regional Sales Manager & Zonal Head

- Worked as a Life Advisor in **"Bharti Axa Life Insurance Co. Ltd."** Since may,2009 to March, 2011

JOB ROLE: Meet the Customer and sourcing the Business for the Organization.

ACHIVEMENT: Qualified as a Platinum Club Member in Branch

- Business sourcing 22 Lakhs
- Policy - 74
- Get Appreciation Certificate from Branch Manager and Regional Manager
- Qualified for Domestic Trip
- Got promotion from life advisor to Unit manager in 'Bharti-axa life'

- Worked as a Life Advisor in **"ICICI PRUDENTIAL INSURANCE"**. Since may, 2008 to april,2009

JOB ROLE: Meet the Customer and sourcing the Business for the Organization.

ACHIVEMENT: Qualified as a Unit Manager from Advisor.

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DECLARATION

I hereby declare that the statements are made in this application are true, complete and correct to be best of my knowledge and belief. If any particulars of information are given above being found false or incorrect then my candidature is liable to be rejected.

Date -

Place - Kolkata

(Pushan Das)