



ANJAN ROY

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OBJECTIVE

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

EXPERIENCE

- **VERITAS FINANCE PVT LTD**
August 2022 - Currently Working
BRANCH CREDIT MANAGER (BCM)
 - Verification at Customer point
 - Credit Analysis
 - Credit Risk Management
 - Saction Loan in working capital devision
 - Business Verification
 - Residence Verification
 - Decision making - saction or decline loan and deciding loan amount.
- **RELIANCE JIO INFOCOMM LIMITED**
January 2022 - May 2022
ENTERPRISE SALES OFFICER (ESO)
 - To sale the telecom products of reliance Jio to the Enterprise customer (B2B and B2C sale).
 - To build relationship with the client for future reference as well as for cross sale.
 - Update building type and rectifying our customers.
 - To involve and appoint channel partners.
- **ROHIT SNACKS PRODUCTS**
May 2016 - June 2017
SALES OFFICER (SO)
 - Handling distributors and super.
 - Done Secondary Sales promotion in Rural market of Nadia.
 - Appointed distributor in Nadia .
 - Taking care of primary sales as well as secondary sales activities.
 - Coordinated with distributor's salesman and increased sales.

EDUCATION

- **Bengal Institute of Business Studies**
2020 - 2022
PGPBM+MBA
72.4 %
- **Nshm Knowledge Campus**
2017 - 2020
Bachelor Of Business Administration In Hospital Management
69.1 %
- **Krishnagar Collegiate School (W.B.C.H.S.E)**

2014 - 2016

Higher Secondary Education (Class XII)

75.2 %

- **Krishnagar High School**

2013-2014

Secondary Education (Class X)

64.29 %

SKILLS

- Credit Analysis •Credit Risk Management •Sales •Team Player •Team handling •Problem Solving •Quick Learner

LANGUAGES

- Bengali
- English
- Hindi

CERTIFICATION

- Certificate in Diploma in Computer Application conducted by JNNYC-Council of Education and Training.
- Certificate in Diploma in Computer Application & Programming conducted by JNNYC-Council of Education & Training.
- Certificate in Diploma in Information Technology conducted by JNNYC-Council of Education & Training.
- Certification in Introduction to Soft Skills online course offered by TCS ion.