

Sovon Halder  
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In quest of a challenging position in the organization that offers me generous opportunities to explore & outshine in Operations activities, Client Relationship Management in Corporate and Financial sector while accomplishing personal, professional as well as organizational goals.

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### **PROFESSIONAL SYNOPSIS**

A competent professional with around 9.6 years of experience in the areas of Gold Loan appraisal and disbursing, Branch Operational Activators, Loans, Investment & Telecom Sales, Compliance, Client Relationship & Servicing.

Presently designated as Branch Manager in Muthoot Fincorp Ltd.

Expertise in managing branch operations, Client Assessment, Personality Loan, Loan against property, Businesses Loan, Gold Loans & Debentures Sales and Marketing etc.

Expertise in managing operations related activities like file review, gold appraisal, loan disbursement, pendency clearance, post membership activities

Expertise in managing sales activity, back office operations and resolving customer queries to ensure maximum customer satisfaction.

Resourceful at maintaining cordial relations with customers, intermediaries & channel partner and providing value added customer service, ensuring their satisfaction with the products/services.

Possess excellent communication, interpersonal and relationship management skills.

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### **ORGANISATIONAL EXPERIENCE**

**July- 2017 to Till date, MuthootFincorpLtd, Dunlop branch as Branch Manager.**

**Notable Accomplishments:**Sourcingand developing new Gold loan business and SME loan from the given area.

**Nov-2016 –July- 2017, HDB Financial Services Ltd, Kolkata Howrah as Sales Manager.**

**Notable Accomplishments:**Sourcing and developing new business(Personal Loan,BL,Loan Against Property)from the given area of operation.

**May'11 to Sep'2016 India Infoline Finance Ltd, Jamshedpur &Hazaribagh as Branch Manager.**

**Notable Accomplishments:** Has join India Infoline Finance Ltd on May 2011 as an Asst. Officer and has got promotion on regular interval and last designated as Branch Manager.

**Dec'2010 to May'2011Manappuram General Finance & Leasing Ltd, Kolkata as Junior Assistant.**

**Feb' 2010 to Dec'2010 Dish net Wireless Ltd (Aircel), Kolkata as Sales Officer.**

**Notable Accomplishments:** Sourcing and developing new business from the given area of operation. Solving pendency related to new business,

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### **ACADEMIC CREDENTIALS**

B.Sc. (Pass.) from University of Calcutta in 2005.  
Higher Secondary from W.B.C.H.S.E in 2002.  
Secondary from W.B.B.S.E in 2000.

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### **TECHNICAL PROFICIENCIES**

Working knowledge in Windows operating system, MS Office package and internet.

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### **EXTRA CURRICULAR ACTIVITIES**

Participated in various Cultural programs.  
Played Football School hood & college Level.

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### **PERSONAL DETAILS**

Date of Birth	:29th May, 1983
Marital status	:Married
Languages Known	:English, Hindi & Bengali
Interests	:Travelling, Music & Reading
Contact Address	:36,Rabindra Nagar, Saha Bagan, P.O-Nimta,N24Pgs,Kolkata Pin:700049
References	:References will be provided as per