

## Subhra Das

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### Career Objective

To work in a pragmatic way in a company where my skills can add value to the growth of the organization.

### Experience Profile

1.Sales Manager-Rental Deposit Personal Loan at BAJAJ Finserv from Jan'2020 to till date.

2.Sales Officer-Cards at ICICI Bank from May'2017 to Dec'2019.

### ➤ Professional Summary

- Highly skilled and results-oriented professional with extensive experience in Banking sales and Marketing
- Meticulous in delivering bussiness and achieving the target.
- Maintaining the quality of service as required by the client and working on continuous performance improvement to offer best quality services..
- Maintaining the important note and documentation regarding the details of the customer

### ➤ Roles and responsibilities

- I always identify of our client and provide feedback to the concerned departments and authorities so as to improve the services.
- I have the ability to provide an original solution by using various tools and techniques and constantly questioning the status quo.
- I have always set my focuses on discovering customer's needs and finding out how to best meet them. Works to create customer focused services and solutions.
- I am capable of conveying the right information and influence others towards desired action either verbally or by written means.
- I have always been a team player. I have the ability to create an environment of trust and cooperation through an open exchange of ideas towards achieving team goals.

### ➤ Achievements

- Received Best Performer of the certification for outstanding performance.
- Good appraisal feedback and many internal appreciations.

➤ **Other Skills**

- Strong Inter-personal skill
- Quick Learner
- Self Motivated
- Team Handling skill

➤ **Personal Details**

Date of Birth:04/10/1989

Sex-Male

Language-Bengali,English,Hindi

Interest:Reading Books,Listening Music,Internet surfing

Reference:Availble Upon request

➤ **Educational Details**

- M.A. from Calutta university in year of 2014

➤ **Tools**

- MS Word
- MS Excel
- Internet

➤ **Declaration**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: Kolkata

Date:

*subhra Das*  
(Subhra Das)